Let us tell you about Andrus.

We opened our doors in 1928 thanks to the generosity of John Emory Andrus, who envisioned a sanctuary for orphaned children as a tribute to his late wife, Julia Bourne Dyckman Andrus.

In 94 years we’ve built an amazing legacy expanding on his bold vision.

Today we employ more than 450 talented, dedicated people. Each year we house 104 children on our residential campus.

In fiscal year 2021, we had assets worth $78 million and revenues of more than $43 million.

With our global reach, we’ve been able to touch the lives of as many as 90,000 children and their family members on 3 continents.

Children on campus are K through 9.

At our Orchard School, we educate an average of 190 children every year.

Let us tell you more about Andrus that you may not know.

Just turn the page.
Andrus provides behavioral health and community support services to schools and underserved communities throughout Westchester and New York State.

Over the past 20 years, the Sanctuary Institute has partnered with as many as 275 nonprofit organizations across the globe that are engaged in a wide range of activities:

- Youth
- Mental Health
- Education
- Housing
- Preventive Services
- Healthcare
- Employment
- Homelessness

95% of Andrus children are referred to us by schools; 5% by DSS.

95% of Andrus children come from Westchester County.

Every year, we serve 250 children who are living with Autism.

Since the start of the Covid-19 pandemic in 2020, Andrus has provided $270,000 in food, technology, and other relief to families.

Every year, we change life trajectories for upwards of 9,200 children and their families.

85% of Andrus children come from Westchester County.

85% Westchester County

25% Tri-state region excluding Westchester

Andrus nurtures social and emotional well-being in children, families, and communities by delivering a broad range of vital services and by providing research, training, and innovative program models that promote the standard of excellence for professional performance in and beyond our service community.

Communities where all children and families can thrive.

Mission.

Vision.
I am excited and grateful for the opportunity to lead Andrus into the future. This organization has a truly dedicated, hard-working and talented team of people united in our mission to serve and create hope for children and families in need.

In keeping with the rich legacy of our founder and benefactor, John Andrus, our organization continues to deliver meaningful outcomes for children, empowering and supporting them as they heal from the traumas they have suffered physically, mentally and emotionally. As we continue in our work together, it is my fervent hope and focused aim to extend our reach to impact as many children and families as possible, taking full advantage of the skills and commitments of the Andrus Board of Directors, staff, and friends in order to make a genuine difference.

Heath I. Bloch
President & CEO

This annual report highlights the impact of the work we do and the importance of the generosity that makes it possible. Building on the legacy of John E. Andrus, we are grateful for the support of the Surdna Foundation, extended Andrus family, and our many donors from the wider community.

The past year has posed significant challenges, yet our programs and services have thrived. The progress we made this past year has been accomplished by a dedicated and committed staff under the strong and steady leadership of R. Tito Del Pilar, who served so ably as Interim President and CEO. As we move forward, we are pleased to welcome Heath Bloch as our new President and CEO. Heath has extensive experience in social services and behavioral health. His background and his vision will help Andrus as we navigate a new world where mental health services become increasingly critical to our communities.

On behalf of the Andrus Board of Directors, I want to extend my deep gratitude to all who have given their support in this vital work.

Susan Guma
Chair of the Board of Directors
This is what we do at Andrus.

Campus-Based Programs
Our main campus in Yonkers, near the border with Hastings-on-Hudson, is 110 acres of beautiful and bucolic land.

- **Orchard School**
  - Providing academics tailored to student needs
- **Residential**
  - Giving children the space to recover and thrive
- **Hope Space**
  - Healing through nature, learning compassion and responsibility
- **Music**
  - Making progress through discipline and commitment
- **PAWS**
  - Creating a calm, nurturing environment
- **Ropes Course**
  - Building strength and confidence
- **NYPUM**
  - Developing self-control and self-esteem
- **Athletics**
  - Fostering teamwork and self-esteem

Community & Mental Health
We provide mental health and community support services to children and families in underserved communities.

- **Clinics**
  - We run clinics in three Westchester, NY cities: Downtown Yonkers, White Plains, and Peekskill
- **Supportive Staff**
  - We have thirty school-based clinicians
- **Telehealth**
  - Each clinic has a convenient tele-health program for children and families who need in-home remote services

The Sanctuary Institute™
We train organizations to operationalize trauma-informed practices.

- **275 Partners**
  - We’ve forged a network of 275 partner/Sanctuary-certified nonprofit organizations
- **National Presence**
  - Our impact is felt in 21 states, with Sanctuary-certified organizations from sea to shining sea
- **Global Presence**
  - We’ve grown outside the U.S. border and have a presence in Canada, the U.K., Northern Ireland, and Australia

Here, there, and everywhere.
Our corporate, foundation, and individual supporters are the heart of Andrus. Through donations and participation in our events, in 2021 we raised $2.4 million to support children and families in the Tri-State region. Your charitable donations allow Andrus to take on bold, new initiatives that will help us reach greater numbers with ever-greater care and support.
## Financial Statements

Statement of Financial Position as of June 30, 2021

### Assets

<table>
<thead>
<tr>
<th>Component</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>$13,418,618</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>$6,905,951</td>
</tr>
<tr>
<td>Investments</td>
<td>$48,524,714</td>
</tr>
<tr>
<td>Prepaid Expenses and Deferred Costs</td>
<td>$289,998</td>
</tr>
<tr>
<td>Fixed Assets</td>
<td>$10,209,179</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$77,963,374</strong></td>
</tr>
</tbody>
</table>

### Liabilities

<table>
<thead>
<tr>
<th>Component</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable and Accrued Expenses</td>
<td>$7,593,748</td>
</tr>
<tr>
<td>Capital Lease &amp; Loan Obligations</td>
<td>$10,067,200</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$17,660,948</strong></td>
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</tbody>
</table>

### Net Assets

<table>
<thead>
<tr>
<th>Component</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$57,618,901</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>$2,651,576</td>
</tr>
<tr>
<td>Permanently Restricted</td>
<td>$31,959</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$60,302,436</strong></td>
</tr>
</tbody>
</table>

**Total Liabilities and Net Assets**: $77,963,374

### Program Revenue

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Maintenance Income</td>
<td>$17,262,949</td>
</tr>
<tr>
<td>Tuition Income</td>
<td>$8,521,721</td>
</tr>
<tr>
<td>Patient Services</td>
<td>$9,189,513</td>
</tr>
<tr>
<td>Government Grants and Contracts</td>
<td>$2,072,277</td>
</tr>
<tr>
<td>Training Services</td>
<td>$1,132,829</td>
</tr>
<tr>
<td>Other Program Revenue</td>
<td>$654,859</td>
</tr>
<tr>
<td><strong>Total Program Revenue</strong></td>
<td><strong>$38,824,137</strong></td>
</tr>
</tbody>
</table>

### Supporting & Other Revenue

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$2,385,885</td>
</tr>
<tr>
<td>Endowment Support for Operations</td>
<td>$2,002,564</td>
</tr>
<tr>
<td><strong>Other Revenue</strong></td>
<td><strong>$4,430,101</strong></td>
</tr>
</tbody>
</table>

**Total Revenue**: $43,254,238

### Program Services Expenses

<table>
<thead>
<tr>
<th>Component</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Campus Based Programs</td>
<td>$14,989,149</td>
</tr>
<tr>
<td>Mental Health Division</td>
<td>$5,179,444</td>
</tr>
<tr>
<td>Community Programs</td>
<td>$4,179,418</td>
</tr>
<tr>
<td>Sanctuary Institute**</td>
<td>$1,181,462</td>
</tr>
<tr>
<td><strong>Total Program Expenses</strong></td>
<td><strong>$35,691,352</strong></td>
</tr>
</tbody>
</table>

### Program Services Expenses

<table>
<thead>
<tr>
<th>Component</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management &amp; General</td>
<td>$5,148,340</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$208,990</td>
</tr>
<tr>
<td>Total Supporting Services</td>
<td>$5,359,330</td>
</tr>
<tr>
<td><strong>Total Program Services Expenses</strong></td>
<td><strong>$35,900,682</strong></td>
</tr>
</tbody>
</table>

### Board of Directors

- Ms. Susan Guma, Chair
- Mr. Patrick E. Dye, Vice Chair
- Mr. Steven J. Friedman, Treasurer
- Ms. Nancy C. Spensley, Secretary
- Mr. James Black
- Mr. Norman Coker
- Mr. David G. Earley
- Senator Rene Garcia
- Ms. Melinda George
- Mr. F. Christopher Gilbert
- Mr. Lawrence S.C. Griffith, MD
- Mr. Thomas Kelly
- Mr. Mary L. Meador, MD
- Mr. William H. Mulligan, Jr., Esq.
- Mr. Hamlin A. Pakradooni
- Ms. Barbara Z. Smith

**Emeritus**
- Ms. Sharlyn R. Carter
- Ms. Deborah A. Clark
- Mr. Thomas J. Condon
- Mr. David Dubali
- Mr. Conrad Harris
- Ms. Elin E. Howe
- Ms. Phyllis Hyacinthe
- Mr. Martin Keet
- Mr. John P. McLaughlin
- Mr. Hamlin A. Pakradooni
- Mr. A. Tappen Soper

### Leadership

- Heath I. Bloch, President & Chief Executive Officer
- Charles Berolo, Vice President & Chief Financial Officer
- R. Tito Del Pilar, Vice President & Chief Administrative Officer
- Jason R. Honecker, Vice President & Chief Operating Officer
- Corine Lurry-Mahin, Vice President & Chief Program Officer
Meet DeeDee

"Before I came to Andrus I was a girl who always had a hard time with myself, explaining my feelings, getting bullied, having trouble in school. Many people helped me and I started to calm down and use my coping skills. Andrus was there for me and I felt loved, and I will always thank Andrus for that."

DeeDee with Andrus staff member